



Key Particulars of the QIO

Ticker	WEBCOATS
Issue Date of Prospectus	January 08, 2024
Subscription Open	February 04, 2024
Subscription Close	February 08, 2024
Minimum Subscription Amount	BDT 200,000 or its multiple
Maximum Subscription Amount	BDT 2,500,000/- (5% of total issue)
Authorized Capital (BDT)	1,500,000,000
Pre-QIO Paid-up Capital (BDT)	280,141,000
QIO Size in BDT	50,000,000
Post QIO Paid-up Capital (BDT)	330,141,000
Offer Price (BDT)	10
No. of Pre-QIO Share	28,014,100
No. of QIO Share (QIO)	150,000,000
No. of Post-QIO Share	33,014,100
No. of Free Float Shares on Debut	50,000,000
EPS (as of June 30, 2023)	1.50
NAVPs (as of June 30, 2023)	17.03
5 years Weighted Average EPS	1.16

Name of Sponsors and Directors and Key Personnel

Name	Position	Post QIO %
Sonali Reza	Chairman	20.76%
Md. Reza-E-Selim	Managing Director	17.73%
Jhinu Enterprise (PVT.) Ltd.	Director	5.62%
Md. Rahat Reza Omi	Director	17.73%
Total		62%

Capacity Utilization

Particulars	Quantity in DZN
Installed Capacity	9,000,000
Actual Production	6,696,364
Capacity Utilization	74%

Company Overview

Webcoats PLC was incorporated on 15 April, 2013 as a private limited Company subsequently changed to a public limited company on 24, February 2023. The company is involved in producing, processing, and converting plant for Manufacturing of Paper & Board. It has no subsidiary. The Founding Chairman of the company at the time of incorporation, Mr Mizanur Rahman Mazumder had over 30 years experience in the Paper and Garments Accessories industry and also various other sectors. It is an export driven business whose commercial production started on January 2014. The company's head office is located at Dhaka and its factory is in Keraniganj with 144 employees in total. It has its own distribution network which transfers its product across the country.

Major Products & Services Of the company:

The company operates as a 100% export oriented business engaged in manufacturing and exporting all kinds of Producing, Processing, Converting plant for Manufacturing of Paper & Board etc. Principal products are Self-Adhesive Paper, Photo Inlay, Tissue Paper, Hand tag, Size tag, Gum Tape, Back Board, Neck Board, Paper Bent, Price Tag, Self- copy computed continuous paper etc.

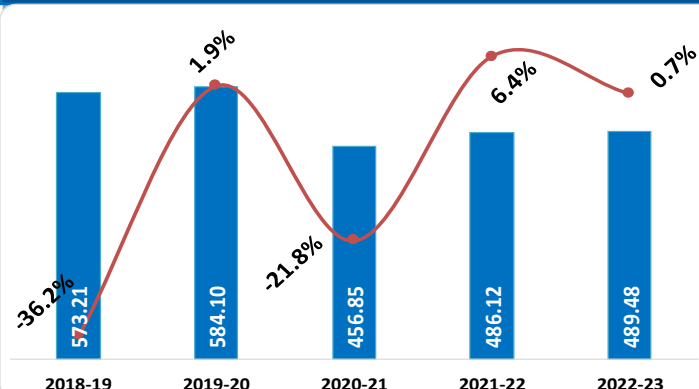
Capital Raising History

Allotment	Face Value	Mode of allotment (No. of share)			Amount in BDT
		In Cash	Other than Cash	Bonus issue	
1st(Subscriber to the Memorandum & Articles of Association at the time of incorporation)	10.00	2,100,000	700,000		28,000,000
2nd (Allotment)	10.00			24,612,000	246,120,000
3rd(Allotment)	10.00	600,000			6,000,000
4th(Allotment)	10.00	2,100			21,000
Total					280,141,000

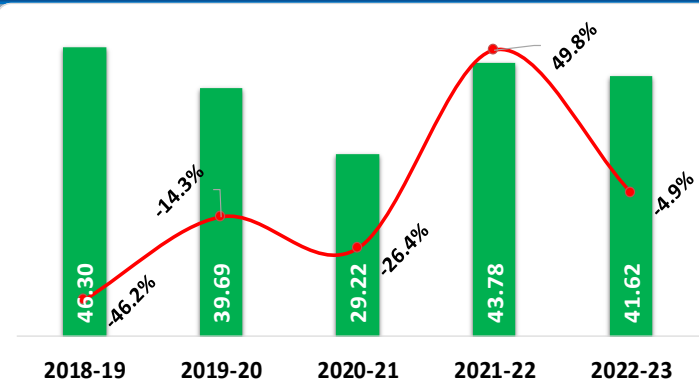
QIO PROFILE OF WEB COATS PLC



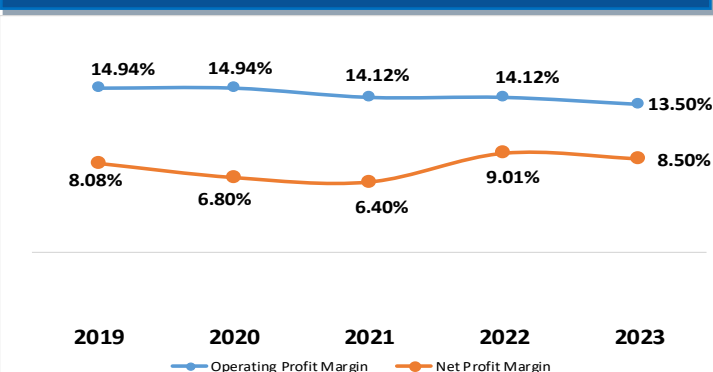
Revenue & Revenue Growth (BDT Mn)



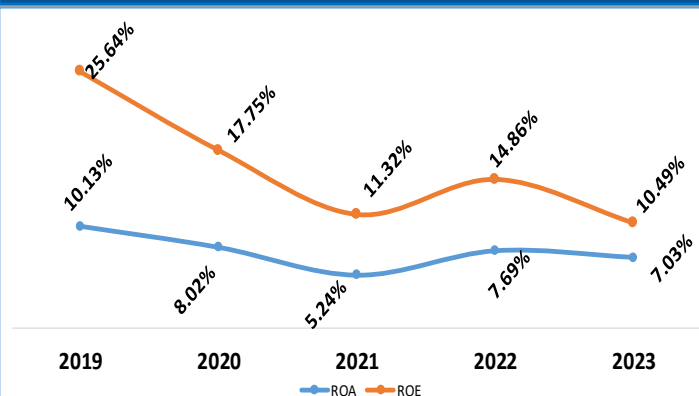
NPAT & NPAT Growth (BDT Mn)



Operating Profit Margin & Net Profit Margin



Return on Assets & Return on Equity



Financing of QIO Fund

Particulars		%	No. of Ordinary Shares	Offer Price	Issue Amount (Taka)
Eligible investor (EI)	Qi's	100%	5,000,000	10	50,000,000
	MF and CIS	-	-		-
General public	GP	-	-		-
	NRB	-	-		-
Total		100%	5,000,000		50,000,000

Use of the Proceeds of QIO

Particulars	Amount (BDT)	%
Machineries	22,250,000	44.50%
Working Capital	10,780,000	21.56%
Loan Repayment	14,270,000	28.54%
QIO Expenses	2,700,000	5.40%
Total	50,000,000	100%

Implication Schedule of QIO Proceeds

Particulars	Approximate Date of Completion
Loan Re-Payments	Within 6 months after receiving QIO fund.
Business Expansion	Within 24 months after receiving QIO fund.

Financial Indicators

Ratio	2018-19	2019-20	2020-21	2021-22	2022-23
ROA (%)	10.13%	8.02%	5.24%	7.69%	7.03%
ROE (%)	25.64%	17.75%	11.32%	14.86%	10.49%
Gross Profit Margin (%)	17.60%	17.78%	17.85%	17.90%	17.98%
Operating Profit Margin (%)	14.94%	14.94%	14.12%	14.12%	13.50%
Net Profit Margin (%)	8.08%	6.80%	6.40%	9.01%	8.50%
Debt Equity (times)	1.02	1.19	0.95	0.72	0.20
EPS	1.25	14.18	10.43	15.64	1.49

QIO PROFILE OF WEB COATS PLC



Lock in of Shares

Period	No. of Lock In Share	% of lock in Share
2 Year Lock in	20,414,100	61.84%
Total	20,414,100	61.84%

Key Observations

- Post QIO total shareholding percentage for the sponsors and directors of Web Coats PLC would stand at **62%**.
- In June 2022 Revenue and NPAT of the company increased by 6.41% and 49.84% respectively on YoY basis due to expansion of business.
- The company had lower debt to equity ratio since the last 3 years compared to 2020 and 2019 where it had a DE ratio of 1.20 and 1.19 respectively. As of June'23, in contrast to the company's equity it had a lower debt as its DE ratio was 0.20.
- The company has no local sales revenue as 100% of its revenue comes from export. As of 2023, its revenue amounted to 489.48 mn.
- The YoY Gross Profit Margin and the Operating Profit Margin is almost flat and hovering around 17% and 14% respectively, over the last Five years.
- During the last five years the company's ROE drastically lowered from 25.6% in 2019 to 10.49% in 2023. Similarly its ROA is also at a declining trend during this period from 10.13% to 7.03%.
- Web Coats PLC does not have any Holding or Subsidiary Company.
- The company has not dispersed any cash dividend in the last 5 years but issued bonus shares of 24,612,000 on March 31, 2023.

Dividends Declaration

Year	2023 (March)	2022	2021	2020
Cash Dividend	-	-	-	-
Stock Dividend (Bonus Shares)	24,612,000			

Price relative to different prices

Price	10	15	20	25	30	35
PE	6.67	10.00	13.33	16.67	20.00	23.33

Other QIO Details

Issue Date of Prospectus: January 08, 2024
Year End: June
Issue Managers: Sonali Investment Limited
Auditor: FAMES & R

Disclaimer

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PE relative to other Companies

Market PE	14.69
Sectoral PE (Paper & Printing)	27.94
PAPERPROC	36.17
BPML	25.92
MONOSPOOL	26.19

WEBCOATS is on SME Platform*